



XOPERO CASE STUDY

A well-known brand in the medical industry chooses private cloud backup

The growing number of laptops, tablets and smartphones, as well as migration of critical data to endpoints, made Medcover rethink their current backup policy and look for backup solution that not only comprehensively protect endpoint data, but also ensure their maximum safety.

Challenge

Medcover had already implemented a backup policy. However, rapidly growing number of data coming from endpoints, forced Medcover to implement another solution – a solution dedicated just for endpoints backup, which in addition to business data, were also sensitive data.

„We try hard to ensure that our medical care possesses the highest quality and improves the quality of life of our patients. We set the bar very high. We have had the same high expectations to the provider of data backup solutions - Xopero QNAP NAS Appliance fulfilled them all.”

Medcover

Due to the fact that Medcover uses QNAP NAS, they were only interested in the solution fully integrated with these servers. Xopero is the only company on the market which offers data backup solution dedicated just for QNAP servers.

„Xopero turns QNAP servers into the private cloud backup, which is a professional solution to manage all backup processes in the company. In addition, NAS capacity allows to secure a really large amount of key information.”

Łukasz Jesis, CEO Xopero

Solution

Medcover described expectations very clearly: the company needed a tool which will comprehensively protect endpoint data. The safety and protection against unauthorized access to backed up data was very important issue as well.



Client:

Medcover

Industry:

medical

Proces:

endpoint backup

Solution:

Xopero QNAP Appliance

Benefits:

fast deployment,
security,
savings

Medcover is an international company providing professional and comprehensive health care. Currently, it provides services to over a million patients from Central and Eastern Europe. Except for Poland, it also operates in Germany, Sweden, Hungary, Serbia, Bulgaria, Romania, Moldova, Ukraine, Belarus, Russia and even Georgia and Turkey.

After reading and analyzing our clients' expectations, we have proposed Xopero QNAP NAS Appliance for 100 endpoints. However, Medcover is estimating that the ultimate number of endpoints will increase up to 400.

Benefits

- **Xopero extends the functionality** of QNAP servers, transforming it into a professional tool for data backup. There is no need of investment in the development of IT infrastructure. Xopero and QNAP is all what is necessary to start the professional management of all backups.
- **Easy and quick installation** on servers and workstations (PCs, tablets, mobile).
- **Comprehensive endpoint data protection**: there is no difference, if it is 100, 200 or 400 endpoints. Xopero always works fast and it is infallible.
- Xopero uses **AES 256 for data encryption**. The whole process takes place before any data are being sent to the server.
- **Data deduplication**: the files occupy much less space. QNAP NAS also allows to store larger amounts of data than any other traditional servers do.
- **Data synchronization** among all devices with installed application.
- **Flexible management** of backup processes with the ability to create schedules and projects.



We are the leading producer of backup solutions in Europe, providing professional tools for comprehensive backup of critical business data.

Our offer includes, among others appliance backup, local backup, cloud backup, hybrid backup and complex disaster recovery and business continuity solutions. Xopero products allow backup and recovery of files, folders, endpoints, databases, mailboxes, servers, network localizations and virtual environments.

Our customers belong to many different sectors: SMB, public administration, banking and finances, education, medicine, telecommunications and IT.

