



## XOPERO CASE STUDY

# Backup eXpert in Orange Cloud

**Backup eXpert is a comprehensive tool for backup management, characterized by security and mobility. It is a perfect solution for telephone and smartphone users – these people, who collect critical business data (such as contacts, files, documents) on their devices.**

In January 2014, Orange introduced „Cloud for Companies” service – a platform consisting of web applications which supports business maintenance. The platform provides access to the newest software and business applications stored in SaaS models. Thus, the customers may enhance performance of the company. The proposal of Orange must have included some backup solution and this is why Backup eXpert Pro was attached to the offer.

„What is presented as strict technology by the others, we perceive as something comprehensible, simple and user-friendly. And this is exactly how we want it to be. “

Orange Poland

## Challenge

Every company possesses files and documents, which are necessary for satisfactory performance – such as customer data, contacts of contractors, payrolls etc. Loss of accounting software database or customers’ e-mails, collected through years, equals with real financial losses. This is why Orange has been searching for a professional tool for data backup.

## Solution

Firstly, Orange grasped the opportunity to test the application. After the tests were done, the company affirmed its willingness to cooperate and the preparation for the implementation of new solution began.

We had to face the challenge of the integration of Backup eXpert with Le Cloud Pro – French biling system used by all French companies belonging to France Telecom.

Łukasz Jesis, CEO Xopero



## Customer:

Orange Poland  
Orange Slovakia

## Activities:

Backup solutions and data synchronization delivery

## Solution:

Backup eXpert

## Benefits:

security,  
infallibility,  
mobility

Orange is an international company specializing in telecommunication services. It operates in 35 countries and deals with over 147 millions of clients. As far as the number of users is concerned, Orange takes the second position in the Polish market, providing its solutions to more than 15,3 of Poles.







Regarding programists assignments, the integration required the greatest involvement. When this task was completed, the process of account registration, license creation and the mechanisms of switching between Orange Portal and users' accounts were integrated in such a way to occur automatically on both sides. These operations were accepted and then the product was transferred to the production. The last stage was branding and adjusting the interface of the application. The service launched in the January 2014.

A few months later, the same service was introduced by Orange Slovakia. The integration progressed much faster. The main works were done for Orange Poland – the integration with billing system as well. The changes in the application occurred only when it came to language and graphic elements of the user panel.

„We have chosen Backup eXpert because of both convenience and economy. Thus, we avoided additional costs for program optimization and administration. What is important is the fact that it is really good Polish software, which is no worse than its eastern rivals. Backup eXpert allows to back up files, catalogues, databases, mailboxes and virtual machines. It's a complex solution, able to satisfy all the customers of our cloud.”

Orange Poland

## Benefits:

-  Customers use a **professional tool** for data backup. They can also count on technical support delivered by specialists who develop the program all the time,
-  **Security:** Backup eXpert employs AES 256 algorithm – the most advanced technology of encryption, which is used, for example, by online banking. It is the only solution available on the market allowing for encryption and decryption of the data on the mobile devices. In addition, encryption occurs before sending to the server.
-  Backup data is stored in **two independent locations**. It means that if one of server fails, the data is still accessible.
-  **Automation of the processes:** Backup has never been so simple. After backup project is scheduled, the program works imperceptibly and the customer is able to perform his tasks without interruption
-  **Infallibility:** the program manages very well with large MS Outlook files or databases of specialist programs,
-  **Intuitive and user-friendly application:** functional administrative panel, Briefcase.

We are the leading producer of backup solutions in Europe, providing professional tools for comprehensive backup of critical business data.

Our offer includes, among others appliance backup, local backup, cloud backup, hybrid backup and complex disaster recovery and business continuity solutions. Xopero products allow backup and recovery of files, folders, endpoints, databases, mailboxes, servers, network localizations and virtual environments.

Our customers belong to many different sectors: SMB, public administration, banking and finances, education, medicine, telecommunications and IT.