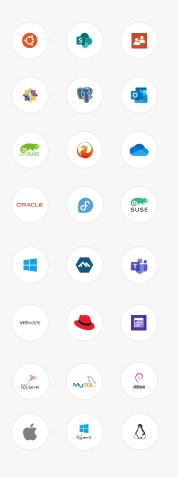
Xopero ONE MSP Backup



Secure data across all your customers' infrastructure and grow your business with enterprise-class backup!

All-in-ONE Protection

We focus on data protection, **cyber resilience** and regulatory compliance.



"... managing even the most complex infrastructure and enterprise-class functions has never been so easy and time-saving"

Why the Managed Services Model?

The MSP's (Managed Service Provider's) cooperation model is based on the remote provision of IT services, which includes ensuring data security for clients as well. Payments for the use of services provided by MSPs are billed on a monthly subscription basis. This approach minimizes the initial costs of cooperation, making it easier to enter into this business model. Simultaneously, for the service providers, this model enables the generation of steadily increasing revenues.

Pay-as-you-go

Buy licenses only when you acquire a customer and pay only for what you actually use.

No contracts - no risk

Create a free account and start selling and managing customer data protection - no contracts needed. If you need, we will arrange all the paperwork - no worries from your side.

Best prices on the market

Create your own pricing policy and sell with up to 5x higher margins.

24/7/365 Technical Support

Get a quick and accurate response and don't keep yourself or your customers waiting.

14-day trials for customers

Don't buy blind - create 14-day free trials for customers.

Subscription model

Choose monthly subscription - with no upfront investment and zero entry threshold. Eliminate any business risk.

Any storage compatibility

Xopero ONE is a multi-storage system that provides your customers with a unique opportunity to add as many local and cloud storage instances as they need.

Central management

Manage customers, licenses and sales in one unified MSP platform.

An award-winning backup solution



5-star rating

backup







High Performer 20 2022-2023

2019 Product/Service of the year 2022 Product of the year

Datasheet | Xopero ONE MSP Backup

Backup + storage + management ALL-in-ONE MSP platform

Manage everything in one place - sales, customers and their backup policies. Restore the data remotely to any location - directly from your browser. Secure both small businesses and enterprise customers, from physical environments to virtualization.

With **Xopero ONE MSP**, you'll gain access to enterprise-class tools that are intuitive to use, allowing you to easily adapt to changing market requirements and provide superior service to your customers.



Xopero ONE

Endpoint for MSPs





Xopero ONE

VM for MSPs



Xopero ONE

Server for MSPs





Zero-trust backup | Security and cyber protection



- AES encryption
- Ransomware protection
- Secure password manager
- Authentication and authorization

3 Pillars of Xopero ONE MSP Backup

Configuration and implementation

- Create a free account: creating an account is
- quick and takes only 30 seconds. Instant deployment at the customer's site: install Xopero agent remotely on all customers' endpoints.

2 Data Protection

- Remote Backup Configuration: set backup policies remotely to protect customer data on the storage of your choice - whether local or cloud storage.
- Multi-Storage System Support: choose the most suitable data storage solution using Xopero Cloud or your own storage.

<u>Check</u>, which Xopero services you can offer your customers



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3 Management and reporting

- Reports: get backup completion reports for audits and checks.
- **Disaster Recovery:** remotely restore customer data in the event of a disaster.
- All-in-ONE Platform: use an integrated environment to manage customers, licenses and sales, simplifying operations.
- Recurring Profits: build a highly profitable business through recurring revenue.

We're trusted by giants:



<mark>SUBWAY</mark>





Ninety

NHS

AVIS[°]

Klar

⊡INSHUR



Xopero Software S.A

A leading backup and data recovery solution vendor in Europe and worldwide. The company has been operating in the market since 2009, offering enterprise-class backup software, a high-performance and scalable hardware solution, and an MSP platform for managed service providers. The company also owns the <u>GitProtect.io</u> - the most advanced professional backup software for DevOps environments.

Xopero solutions are widely used by Fortune 500 companies, Orange, T-Mobile, AVIS, RED, NHS, Zoop, Diebold Nixford and more. The company is also the only backup software recommended under the ESET Technology Alliance by most of ESET's distributors.