## **Xopero ONE MSP Backup**

Build and grow a scalable MSP business with best-in-class backup & Disaster Recovery solution with no risk.

## MSP Model (Managed Service Provider)

The MSP (Managed Service Provider) model is a form of business cooperation involving the remote provision of IT services, including, among other things, ensuring the security of the client's network. Payment for MSP services is usually settled in the form of a monthly subscription, thanks to which the threshold for entry into cooperation in such a model on the part of the client is very low, and on the other hand it allows the provider to generate regularly growing and easy to forecast revenue.

## High, scalable income

## Pay-as-you-go

Buy licenses only when you acquire a customer and pay exactly what you use.

#### No contracts - no risk

Create a free account and start selling and managing customer data protection - no contracts needed. If you need, we will arrange all the paperwork - no worries from your side.

#### Best prices on the market

Create your own pricing policy and margins - it's your choice.

#### 24/7/365 Technical Support

Get a quick and accurate response and don't keep yourself or your customers waiting.

## 30-day trials for customers

Don't buy blind - create 30-day free trials for customers.

## Subscription model

Choose monthly or annual subscription - with no upfront investment and zero entry threshold. Eliminate any business risk.

## Any storage compatibility

Xopero ONE is a multi-storage system that provides your customers with a unique opportunity to add as many local and cloud storage instances as they need.

#### **Central management**

Manage customers, licenses and sales in one unified MSP platform.

## Complete protection

Expand your portfolio with a comprehensive MSP backup solution to protect any customer's IT infrastructure.

OPERC

Backup&Recovery



#### Xopero ONF Endpoint for MSP

Find out more



Xopero ONE Server for MSP Find out more



**Xopero ONE** VM for MSP

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Xopero ONE Microsoft 365 for MSP Find out more

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Xopero ONE database for MSP

Find out more

## An award-winning backup solution



5-star rating backup



**High Performer** Spring-Summer 2022



2022 Product of the year



2019 Product/Service of the year





## How does Xopero ONE MSP Backup work?

### 1. Create free account

It only takes 30 seconds to fill out the form

#### 2. Instant deployment

Install agent remotely on multiple machines in bulk

## 3. Remote backup configuration

Remotely set a backup policy for any customer IT infrastructure

## 4. Multi-Storage System Support

Use Xopero Cloud Storage or bring your/customers' own - any cloud or onpremise

## 5. Email reports

Get reports on the backup performance for audits and security checks

#### 6. Disaster recovery in package

Instantly restore customer data remotely and ensure business continuity in the event of failure

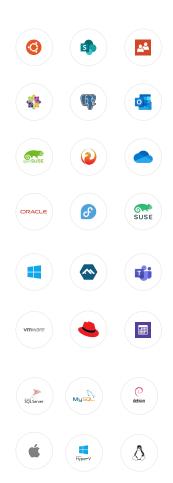
## 7. All-in-ONE Platform

Manage customers, licenses and sales in one unified MSP platform

### 8. Recurring revenue

Build a highly profitable business with best-in-class MSP backup

## All-in-ONE protection



## Backup + storage + management ALL-in-ONE MSP platform

Manage everything in one place - sales, customers and their backup policies. Restore the data remotely to any location - directly from your browser. Secure both small businesses and enterprise customers from physical environments to virtualization.

# Our solution is trusted by



## Want to learn more? - Contact us



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